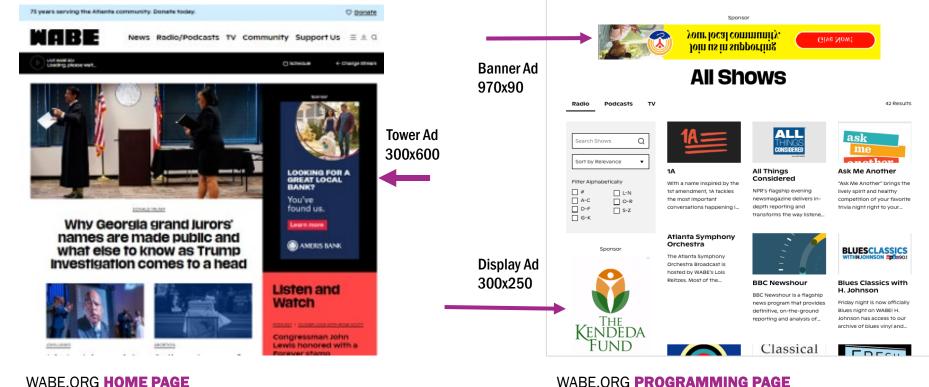


## **DIGITAL ASSETS**



**DIGITAL SPONSORSHIPS ON WABE.ORG** 

At WABE.org, you will find the best stories from our radio station highlighted for your viewing, reading and listening pleasure, as well as all of the Headlines, Local, State and National news, Live streaming feeds and podcasts, WABE host bios, arts and cultural information, plus much more.



WABE.ORG PROGRAMMING PAGE



#### **DIGITAL SPONSORSHIPS ON WABE.ORG** WABE.ORG FEATURE PAGES



() Schedule 🤙 Change Stre

1200PM

#### SAMINE | K-12 | SPORTS | TECHNOLOGY Esports puts Georgia high school teams on the race for victory



at offer an Eac ctices multiple times a week multiple times a week in a computer lab that the has customized themselves. (Julien Virgin/WABE)

Julien Virgin | WARE August 11th, 2022 ( ► Listen ) 1:36

(f) 🕑 🖻

LIVE WARE SO:

What started off as after-school fun for most students has now evolved into a statewide school-sponsored competition

High school teams across Georgia can now compete in Esports through the Georgia High School Association to become a championship team by the end of the school year.

Courtney McGhee, head coach of North Atlanta High School's team, says that Esports requires tremendous critical thinking, communication and collaboration.



#### Related



DESIGN Aug 10, 2029 Exhibit 'Level Up: Pixels Play and Progress' explores video games as opportunities to



connect humanity

at MODA



Dec 21, 2022 CHOA child

discuss tips about how parents can protect their children online





growing - and so is Atlanta's role in the Industry



"The same thing that most of your athletes learn in recisports or even starting in high schools, my students are getting it in Esports as well," said McGhee, whose team was one of 175 that competed in GHSA Esports last season.

The team of 12, who compete in Rocket League, Smash Brothers, NBA2K and Madden, practices multiple times a week in a computer lab that the team has customized themselves. They have begun early preparation for the kickoff of the season in September.

Witt, the team's student captain, is happy that the school has offered him and his teammates the opportunity to partake competitively in electronic sports.

He also disagrees with those who are under the assumption that the competitive gaming forum just consists of staring at a screen and pressing control buttons.

"If's more than us just sitting and playing Smash in a room ... It's genuinely practicing for tournaments," the student said.

"With the growing world of E-sports in recent years, they are finally getting an outlet to be able to compete and be recognized as individuals that are good at what they do," said McGee. "Just like our athletes."

The popularity of online sports gaming has led Atlanta Public Schools to create an Esports pathway, beginning in elementary and middle school, educating students about various aspects of gaming, including audio engineering, narrative design and programming.



The educator believes that it is important for students to become familiar with the multi-billion dollar gaming industry and the viable opportunities it could offer post-graduation, a career pathway that has seemed to score high with Witt.

"I'd love to be a professional Smash player, that seems fun," he said enthusiastically, "Maybe someday,"

#### LOVE ATLANTA Tower Ad 160x600 AT HELP GIV AREASON #TogetherATE



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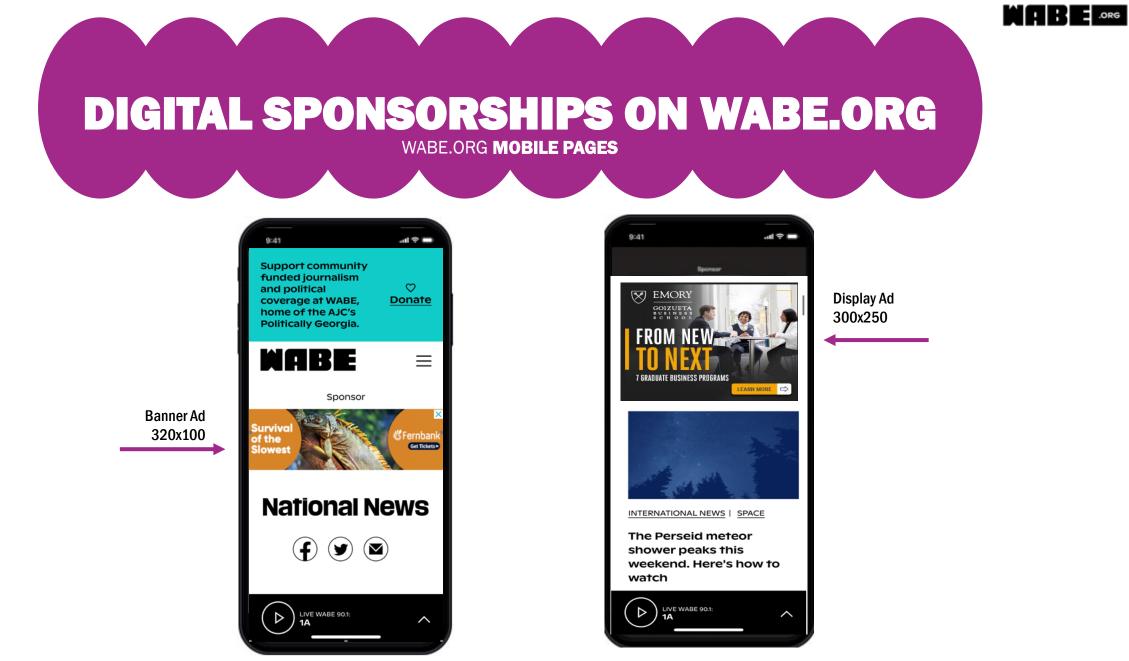


protection expert





GAMING Sep 19, 2022 Esports are





### **GOOGLE ANALYTICS 360 ANNUAL AVERAGE**

#### **GENDER DEMOGRAPHICS OF USERS**

#### AGE DEMOGRAPHICS OF USERS

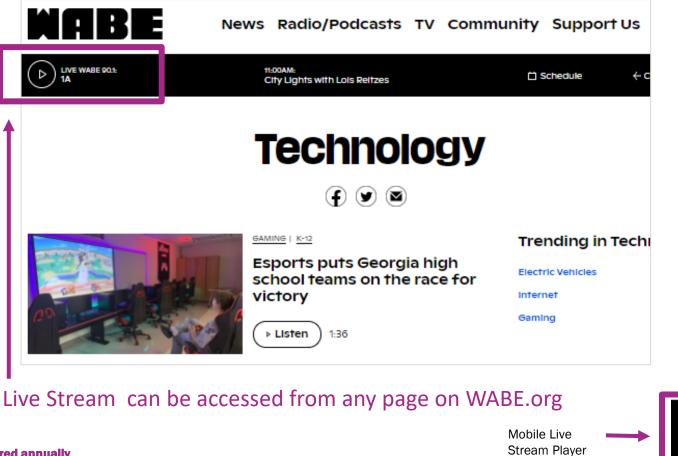


WABE.org averages 380,136 page views per month.

### **STREAMING PRE-ROLL ANNOUNCEMENT**

#### As a Sponsor you'll receive:

- Open introductory announcement (:15) each time the WABE Live Stream is launched via desktop, mobile, Alexa, Google Home or your favorite live streaming service.
- A maximum of Two Sponsorship Units will air prior to the WABE Live Stream.





What's Making Us Happy: A guide to your weekend reading, watching and listening

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ART | GEORGIA TECH | HIP-HOP | MUSIC

Hip-Hop at 50: Georgia Tech professor leads class about the genre's transformative influence

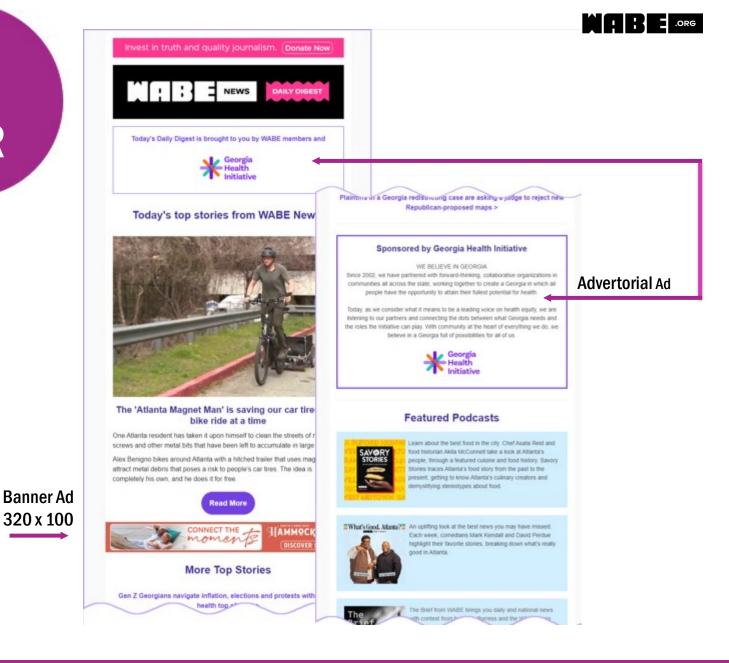


HOME PAGE: Over 10 million impressions delivered annually

## WABE 90.1 DAILY DIGEST NEWSLETTER

The WABE 90.1 *Daily Digest* E-Newsletter provides our donors and listeners with the most sought out news stories produced by WABE from the day, as well as events and programming highlights. With over 70,000 impressions per daily insertion, the WABE *Daily Digest* E-Newsletter is the best way to align your brands with Public Media's "Halo Effect," and to reach some of the most highly educated, affluent, and influential people in the Atlanta area. Distributed every Monday-Friday.

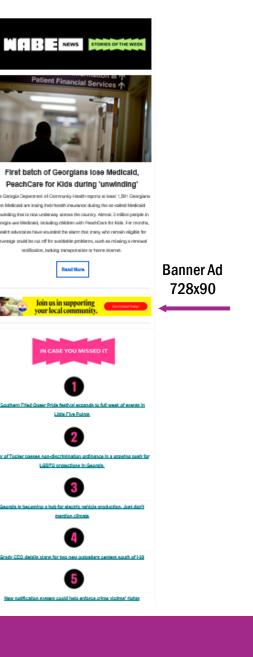
The *Advertorial* ad features a 250-400 character description provided by the Sponsor and links to their website.





# WABE 90.1 NEWSLETTER

The WABE 90.1 Weekly E-Newsletter provides our donors and listeners with the most sought out news stories produced by WABE from the previous week, as well as events and programming highlights. With over 70,000 impressions per insertion, the WABE E-Newsletter is the best way to align your brands with Public Media's "Halo Effect," and to reach some of the most highly educated, affluent, and influential people in the Atlanta area. Distributed every Sunday.

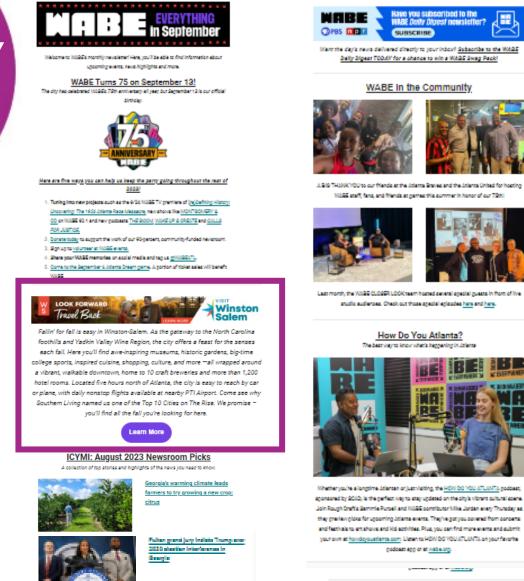




### WABE MONTHLY COMMUNITY EVENTS NEWSLETTER

The WABE 90.1 Monthly Marketing E-Newsletter provides our donors and listeners a preview of exciting events, programming highlights and other happenings at WABE. The WABE 90.1 Monthly Marketing Newsletter reaches over 70,000 members and the Sponsoring Client will get a banner ad and an Advertorial area directly below it that can be up to 100 words. Average open rate is over 30%. Limited to one Sponsor a month. Distributed the first Sunday of the Calendar month.

Banner Ad 970 x 250 With Advertorial



# **WABE DEDICATED E-NEWSLETTER FOR SPONSORS**

- The Dedicated E-Newsletter for Sponsors will be sent to **75,000 Active and Recently Expired WABE Donors.**
- Only 6x E-Newsletters of this type will be sent each year.
- The Sponsor must create an incentive for WABE's **Donors to participate.**
- The Sponsor must provide the creative and language for the E-Newsletter (2-3 graphics and approximately 500 words).
- **Sponsor Investment \$7,500 per E-Newsletter**



#### Sample Newsletter

.ORG



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### PRICING FOR WABE DIGITAL ASSETS

#### **STREAMING PRE-ROLL**



#### Two :15 sec. Sponsorship placements available

\$25,000/year - \$29.76 CPM - 840,000 Impressions
\$18,000/year - \$33.33 CPM - 540,000 Impressions
Below \$18,000 Investment - \$40.00 CPM - Select Impressions and
Dates

Sample Sponsorship: \$5,000 – 125,000 Impressions over 3 Months. \$40 CPM

#### **DISPLAY ADS ON WABE.org**

#### Run of Site - Variety of Sizes - Equal Rotation - Desktop & Mobile

\$25,000/year - \$25 CPM – 1M Impressions
\$18,000/year - \$30 CPM – 600,000 Impressions
Below \$18,000 Investment - \$33.33 CPM – Select Impressions and Dates

Sample Sponsorship: \$5,000 – 150,000 Impressions over 3 months. \$30 CPM

#### WABE 90.1 DAILY DIGEST NEWSLETTERS BANNER AD

\$500/week-\$6.67 CPM per Insertion (125K Impressions per week) 1 position per day.

#### WABE 90.1 DAILY DIGEST NEWSLETTERS ADVERTORIAL

750/DAY- (70K Impressions per day) 1 position per day. If 10+ days purchased price is \$500 per day

#### WABE 90.1 WEEKLY NEWSLETTERS

\$750/week-\$10 CPM per Insertion 3 positions – Best Available

#### WABE 90.1 MONTHLY COMMUNITY EVENTS NEWSLETTER

\$3000/month-\$40 CPM per Insertion 1 position per month



#### **WABE.ORG AD SIZES**

Desktop Tower 300x600 & 160x600

Desktop Banner 970x90, 728x90 & 970x250

Mobile **300x250, 320x100, 320x50 & 640x100** 

-Format needed: jpeg, gif, or png as individual file attachments -Client URL

-Cannot be CMYK color format

#### WABE 90.1 DAILY DIGEST NEWSLETTERS

**Ad Size** 

Ad Size

**320x100** 

#### WABE 90.1 NEWSLETTERS

728x90

#### WABE 90.1 MONTHY COMMUNITY EVENTS

NEWSLETTER Ad Size

970x250

-Format: jpeg, gif, or png -Client URL

#### WABE 90.1 DAILY DIGEST NEWSLETTERS ADVERTORIAL

-Horizontal Image should be between 300 to 600 pixels -Format jpeg or png (transparent or white background) -Client URL

### DIGITAL SIZING



**Special Interests** 



### PODCAST LISTENERS ARE YOUNG, EDUCATED & AFFLUENT



#### LISTENERS SKEW YOUNG AND DIVERSE

- 39% of monthly listeners are 18-34 vs. 28% of the U.S. population
- 35% of monthly listeners are 35-54 vs. 32% of the U.S. population
- Audience mirrors the diverse demographics of the United States as a whole

#### LISTENERS ARE EDUCATED AND AFFLUENT

- 30% have some grad school or an advanced degree
- 53% spend at least \$132 annually on books and e-books
- 45% have HH income of \$75,000+ vs. 35% of U.S. population

### PODCASTS ARE PRIMARILY CONSUMED ON MOBILE DEVICES AND ARE USED DURING A WIDE RANGE OF ACTIVITIES:

- 85% of listening occurs on a mobile device
- 52% listen in the car
- 46% listen while they workout
- Ads can be targeted

### THE PODCAST LISTENER IS ENGAGED

#### 74%

of heavy podcast listeners (defined as the top 25% of hours listened per week) say that podcasts "motivate and inspire me"

#### 79%

of heavy podcast listeners say that podcasts "educate/teach me something new" Podcast listeners

#### **158**%

Podcast listeners are 158% more likely than listeners of other audio platforms to say they listen "to immerse myself"

#### 3 DAYS

Participants reported feeling "lonely," "disconnected," and "more overwhelmed doing simple tasks" when they were asked to stop listening to radio and/or podcasts for three days

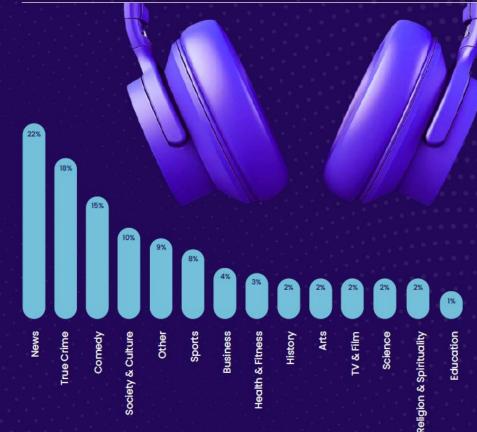
\* Source Veritonic 2023

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#### 

### PODCASTS BY GENRE

### WHAT ARE PEOPLE LISTENING TO?



Based on Average Monthly Downloads of Networks measured by Triton Podcast Metrics from January - December 2023. \*In 2023 - Morbid changed genres from Comedy to True Crime.

TRITON

15

16



## SPONSORSHIP OPORTUNITIES FOR WABE PODCASTS

#### **DYNAMICALLY INSERTED:**

Pre-rolls & mid-rolls across WABE's entire podcast catalogue

#### Annual Sponsorship Package

-1.2 Million Impressions Delivered

-Sponsor Messages will air across all podcasts, both new and back catalogue episodes

-Flexible on Copy Length, :25-:35 recommended

-Sponsorship investment: \$42,000 - \$35 CPM

-Partial Sponsorship Ex: \$12K – 300K Impressions – \$40 CPM